Morgan County Economic Development Authority Board of Directors Meeting February 28, 2023 Morgan County EDA Office

MINUTES

Members Present: Stefanie Allemong, Ed Asher, Terri Beard, Sean Forney, Mark Garfinkel, Mark Harrell, Larry Omps, Ryan Rebant, Brandy Steele, Kristen Tuttle, and Susan Webster Also Present: Lyn Goodwin, EDA executive director Guests Present: Jim Linsenmeyer, Angela Stohl, David Stohl, and John Stohl

1. Call-to-Order

Larry Omps called the meeting to order at 4:02 p.m. Quorum present.

2. Minutes

Ed Asher made a motion to approve the minutes of the January 31, 2023 meeting. The motion was seconded by Brandy Steele, and the motion was approved.

3. <u>Treasurer's Report</u>

Terri Beard made a motion to approve the Treasurer's Report and expenditures for January 31, 2023. The motion was seconded by Susan Webster, and the motion was approved.

4. EDA Projects/Business

- a. <u>522 Business Park Prospect</u> David, Angela, and John Stohl presented their business plan and preliminary site drawing for Whiskey Throttle Garage, a motorcycle service, restoration, and parts/accessories shop proposed for Lot 12 in the 522 Business Park. The Stohls requested additional time to determine costs associated with obtaining a highway entrance permit, clarify stormwater management requirements, etc. EDA board suggested and agreed that The Stohls could pursue an option to purchase the property with a 60 to 90-day due diligence period.
- b. <u>Paw Paw Industrial Park Prospect</u> Prospect who was considering land in the Paw Paw Industrial Park for an auto salvage/recycling yard is no longer interested.
 - The Town of Paw Paw has requested use of space at the Paw Paw Industrial Park to construct a maintenance building. EDA board members expressed a willingness to consider it and asked the EDA Executive Director to obtain more information.
- c. <u>Update on Lot 8 in Paw Paw Industrial Park</u> The EDA's claim with the insurance company, Markel, to recoup expenses to correct the streambank problem along Lot 8 in the Paw Paw Industrial Park remains under review.
- d. <u>Approval of EDA Financial Statements and Independent Auditor's Report for Fiscal Year Ended June 30, 2022</u> Ferrari & Associates completed the EDA audit for Fiscal Year 2022. Everything is in good order, except for the one, ongoing deficiency regarding segregation of duties. Susan Webster made a motion to approve the EDA Financial Statements and

Independent Auditor's Report for Fiscal Year Ended June 30, 2022. The motion was seconded by Brandy Steele, and the motion was approved.

- e. <u>Discussion/Approval of EDA Budget/Salary for FY 2023-2024</u> EDA board members reviewed the current EDA budget and the proposed budget for Fiscal Year 2023-2024. The proposed FY 23-24 budget includes a five percent salary increase for the executive director and an increase for telephone/internet service. Mark Garfinkel made a motion to approved the proposed FY 23-24 budget as presented. The motion was seconded by Susan Webster, and the motion was approved.
- f. Consideration of New EDA Logo After reviewing four draft versions of a new EDA logo created by Revize, the EDA Marketing Committee recommended the logo design featuring mountains, the sun, and a stream in a blue/yellow color combination with the tag words affordable, accessible, and attainable. EDA board members provided feedback, including revisions to the color and symbol for the mountains.

g. Prospects Update

Lyn Goodwin gave a report on recent prospect activity.

5. <u>Director's Report</u>

Lyn Goodwin noted her Director's Report was included in the meeting packet. She mentioned the following items from the report:

- Business retention/expansion visits have been conducted with Blue Ridge Community and Technical College, Brawner Group K-9 Services, and Midway Bowl Berkeley.
- Eastern Panhandle Entrepreneurs Forum on February 2 at the Purple Iris in Martinsburg was well attended. Brad Close from BTM CPAs of Berkeley Springs served as guest speaker.
- Commercial Metals Company, which will be building a state-of-the-art steel mill in northern Berkeley County, hosted an Open House/Informational Session on February 23 at The Holiday Inn in Martinsburg. The company expects to attract workers from Morgan County when it opens in late 2025.
- Berkeley Springs-Morgan County Chamber of Commerce Job Fair is March 23 from 1-6 p.m. at Cacapon State Park.

6. Next Meeting

The next EDA meeting is scheduled for March 28, 2023.

7. Announcements/Public Comment

None.

8. Adjournment

With no further business to discuss, Ed Asher made a motion to adjourn the meeting at 5:40 p.m. The motion was seconded by Mark Garfinkel, and the motion was approved.

Attest

President:

Secretary: __